

JANE STUART—Our Expert Shopper—will shop for you if for any reason you cannot come to the store. Phone or write—we assure prompt delivery, and satisfaction.

LANSBURGH & BROTHER

YOUR OLD FURNITURE IS VALUABLE—The furniture you buy nowadays hasn't the quality of that old piece that you are probably considering to discard. Our expert re-upholsterers can restore its original beauty at moderate cost.

No Let-up of Enthusiasm Here; Interest Grows as the July Sales Progress

DISAPPOINTMENT

Disappointment is a gym where real men try out their courage.

Defeat is a small plot six feet by six. It is the cemetery of give-up.

Disappointment is not defeat—until you quit.

Disappointment is the thing that is sure to come frequently to every man.

Licking the pants off disappointment is where we find the fun in living.



Children's Stamped Dresses at 1/4 Off

The Art Department had them specially made for girls from 2 to 12 years old. They come in pink, blue and yellow chambray; the same colors in voile; also white voile and dotted swiss. They are stamped with easy-to-embroider designs, and regularly sell for \$2.98 to \$5.00—now 1/4 off these prices.

Stamped Centerpieces—36-inch size; made of white basket-weave material; regular \$1.00 value, at 69c.

Stamped Dresser Scarfs—Size 17x54 inches; regular 75c value, at 50c.

Bureau Scarfs—Size 17x48 inches; trimmed with wide flit lace edge; also size 30x30 inches, can be used for pillow shams; regular 59c value; each, 39c.

Fifth Floor—Lansburgh & Brother.

Beautiful Hair

There has never been a time in the history of the human race when beautiful tresses were not envied. Not every woman has been endowed with long, wavy hair, but every woman has the opportunity to make of her head-dress the most charming of feminine achievements, for naturally wavy human hair can be bought for so little that no woman need have a frowsy coiffure. The addition of a switch or transformation to your own hair will permit of the most becoming coiffure styles. Our expert attendants can match an extra hair piece to your own hair so perfectly that no one can detect the difference. They will also show you which styles of hair dress are best suited to your facial contour and head shape.

Grey Hair Switches

For the matron who would retain the charm of youth that is brought about by the becoming coiffures in vogue at this season of the year.

18-inch length, \$2.95.
20-inch length, \$3.95.

Third Floor.

A Clean-Up of Broken Lines of High-Grade Footwear

We have assembled these broken lines from our regular stock—and marked them for quick clearance. If you can find your size in the various lots you'll find a rare bargain.

34 Pairs Nubuck Tailored Pumps—Baby French heels; sizes 2 1/2 to 7; widths AA to C; reduced to... **\$6.95**

28 Pairs Growing Girls' Pumps—Patent and dull leathers; welted soles; sizes 2 1/2 to 6; widths A to C. Reduced to... **\$3.85**

Washable White Kid Lace Boots—Exceptionally high-grade shoes; French heels, welted soles. Here are the sizes: AA 4 and 5; A 3 1/2, 4 and 7; B 2 1/2, 3, 4, 4 1/2; C 2 1/2; reduced to... **\$6.95**

422 Pairs White Canvas Pumps and Oxfords \$2.95

These are fashionable new models, made of the finest white canvas; with comfortable low Louis and military heels; there are ten different styles, most all sizes from 2 to 7 1/2 and widths AA to D. Choice, \$2.95 pair.

Second Floor—Lansburgh & Brother.

Always the First to Show New Styles

New Lyons' Velvet Hats Have Hair Brims



Second Floor—Lansburgh & Brother.

Who will deny the charm of a hat with a drooping brim to veil the eye? These NEW Hats of Velvet, with graceful drooping brims of hair braid are faced with silk taffeta. They come in navy blue and black and are the last word in millinery to accompany summer clothes and with their filmy air belie the presence of warm weather. And the price is an invitation in itself. Special for Monday, **\$10**

Notions--at Savings

There are any number of these little things you constantly need; and here's a chance to get them for less than the usual price.

Snap Fasteners—Black and white; all sizes. 5 dozen, 11c.

Twilled Tape—Eight-yard pieces; assorted widths. Piece, 8c.

Sanitary Aprons—Large size, with net and nainsook top. 45c.

Slip-on Vests—All colors; plain and fancy styles. 3 for 25c.

Nickel-plated Safety Pins—Assorted sizes. Dozen, 4c.

Daisy Snap Fasteners—Black and white; all sizes. 3 dozen, 25c.

Sanitary Napkins—Best quality; large size. Dozen, 65c.

Cube Pins—In colors, also jet and white. 3 for 25c.

Bundie Hairpins—Thirty packages to a bundle, 17c.

Queen Pin Sheets—All sizes. 3 papers, 10c.

Real Human Hair Nets—Cap and straight; all colors. Dozen, 65c.

First Floor—Lansburgh & Brother.

For Nearly 60 Years—"Lansburgh & Brother for Silks"

Buy Your Silks at the July Silk Sale--and Save

The women of Washington certainly ought to buy these silks in big quantities—they are the best values obtainable on today's market, and many of these silks were bought when prices were much lower than they are today. In these days of a rising price silk market it behooves every woman to look to her future needs.

500 Yards Washable Satin, \$1.49

36 inches wide; white, flesh and pink. Perfectly washable and a good quality for waists and fine undergarments.

\$4.00 Black Imported Satin, \$2.98

A fine high-luster dress satin, with a beautiful charmeuse finish. This is 36 inches wide; and a rare value.

\$3.50 Silk Crepe de Chine, \$2.39

Very heavy quality for waists, dresses and undergarments. Colors—white, pink, tan, turquoise, copen, brown, navy, black.

\$2.50 Navy Chiffon Taffeta, \$1.85

Soft chiffon finish; an excellent weight for summer and early fall dresses; 36 inches wide, and a splendid value at \$1.85.

\$3.00 Plain Georgette Crepe, \$1.98

An extra heavy closely woven quality in choice colors, including pink, white, navy and black. This is 40 inches wide.

\$2.00 Colored Crepe de Chine, \$1.49

40 inches wide; very fine quality in a range of good colors, including plenty of white, flesh and pink. A good value.

\$3.50 Black Chiffon Satin, \$2.69

These are 36 inches wide; superior quality dress satin; firmly woven and with rich luster. A deep raven black.

\$5.00 Black Crepe Satin, \$3.98

40 inches wide; handsome satin-finish, with crepe back. A splendid quality for dresses and wraps. Remember, black only.

Third Floor—Lansburgh & Brother.

Again--a remarkable sale of Summer Dresses of Organdy, Voile, Linene and Gingham



This time we have added a number of higher-priced models from regular stock; also a special purchase of several hundred dresses. The values range from \$10.00 to \$18.50—your choice at

\$7.95

Right now the absorbing question of nearly every woman is cool clothes for these summer days, and for tomorrow's special selling we have arranged a wonderful selection of the newest, most desirable summer frocks at this extremely low price.

These dainty Summer Dresses possess all the new style tendencies decreed for hot weather wear—all the new ruffle effects, collars and cuffs of white organdie, and useful pockets, short sleeves, smart vests and dainty touches of lace are most effectively used. Sizes for women and misses—at **\$7.95**.

Second Floor—Lansburgh & Brother.

July Reduction Sale of Children's Apparel

If your children are in need of any apparel, whether it be underwear, skirts, middies or frocks, bring them in here. The assortments are large and varied and the prices have all been radically reduced.

Girls' Gingham Dresses

Regularly Selling \$3.95; Special for Monday, **\$2.95**

In sizes 8 to 14 years. Made of fine quality gingham, in plaids, stripes and solid colors. Very stylish and exceedingly well made and durable.

Children's Waists—In sizes 4, 6, 8 and 10. Made of good quality cambric, embroidery trimmed. Regular 69c 50c value.

Children's Play Dresses—Made of fine quality gingham in a large variety of styles. Checks, plaids, stripes and solid colors prevail. Sizes 2 to 6 years. Selling Monday **\$1.95** at \$3.95, \$2.95 and

Children's Dresses—Sizes 3 to 6 years. In the regulation models. Made of Lonsdale Jean in all white or with cadet blue collar. Yoke with lacing, belted and emblem on. **\$2.95** sleeve

Middy Skirts—Made of Lonsdale Jean, with full plaided skirts. Sizes 6 to 14 years. **\$2.95**

Children's Short Dresses—Sizes 2 months to 2 years. Made of good quality nainsook, lace and embroidery trimmed. Some with fancy stitching, yoke and Bishop models. A few slightly soiled. Reduced to **\$1.00**, \$1.49 and..... **\$1.95**

Odd Lots of Middy Blouses—Also some middy skirts in the lot. All are made of good quality jean and specially priced **\$1.00**

Third Floor—Lansburgh & Brother.

Still Further Reductions on

Women's Silk Stockings

"Substandards" of 3 and 3.75 Grades

\$1.69

Full-fashioned, thread silk stockings; mostly black; also good shoe shades of brown and gray included; some have silk tops, others have lisle tops—all are reinforced with wear-resisting lisle. The faults are so slight that it takes a very keen eye to find them—and they will not impair the appearance or wear.

First Floor.

This Staple and Seasonable Item Saves You 15%

\$5.50 Black Silk and Wool Spiral Poplin, Yard, \$4.69

This fine 40-inch Black Silk and Wool Poplin is very popular for the making of cool and airy separate skirts. It can be used to advantageous economy by using the width for the length; thus insuring only 1 1/2 yards for the skirt. You'll enthrall over the splendid quality, it is as lustrous and shimmering as all-silk; made of high-grade Australian wool and has a warp of classical Italian silk. Buy tomorrow and save 15%, or 81c on every yard purchased.

54-Inch Beach Cloth, Yard, \$2.19

A sister fabric to Palm Beach—in a rich covert shade. Excellent for cool outing skirts; full 54 inches wide.

54-Inch Cream Serge, Yard, \$2.59

All pure wool; will not sag or crush; full 54 inches wide. Only one length required for a skirt; a \$3.49 value.

Third Floor—Lansburgh & Brother.

As Fine as You Ever Bought

Hand-Made Blouses

Of Batiste and French Voile—



Blouses That Regularly Sell at \$5.95 Up to \$10.00; the Sale Price— **\$3.95**

This is a wonderful assortment, coming to us in a special purchase from one of New York's best makers, we secured their sample and surplus lines at a mere fraction of their real worth; a number of genuine imported French model Blouses are included.

They are as dainty, as refined, as exquisite in treatment as shirt waists can be; essentially feminine and truly smart women will not consider overlooking such an opportunity.

Of lovely batiste, of fine French voile trimmed with tucks, pin size and wider; real flit and val laces, hand embroidery and hand drawn work and pearl buttons. Embroidered in the style range are long shawl collars, frilled front ruffings, V necks, square collars and high collars, long sleeves with fitted cuffs. Also a few Overblouses of organdie trimmed in val laces and hand embroidery with ribbon belts. All sizes included, but not all sizes in every style. Choice, **\$3.95**.

Second Floor—Lansburgh & Brother.

Thousands of Fine Muslin Undergarments At July Sale Prices

Women who appreciate making their selections from large assortments of fine, new fresh undergarments will be on hand Monday morning.

Sample Envelope Chemises and Night Robes Values up to \$3.00—Special, \$1.95

This is a very special offering. All of these samples and odd lots are made of dainty batiste and nainsook, and are prettily trimmed with laces and embroidery. Buy a supply.

Night Robes, made of good quality muslin in the slip-over models. All are daintily finished with hemstitching. Regular \$1.50 value..... **\$1.19**

White Petticoats—Made of good quality cambric with neat embroidery ruffles— **\$1.50 and \$1.95**

White Petticoats—Made of fine quality cambric with deep flounces, trimmed with dainty laces—\$2.95 and \$3.95.

Envelope Chemises—Made of fine nainsook, yokes trimmed back and front with dainty lace inserts and edges. Specially priced—\$2.25, \$2.95 and \$3.95.

Third Floor—Lansburgh & Brother.

Silk Jersey Shirts—Excellent quality. Regularly sell for \$4.50 and \$4.95. In flesh color only. Monday, special..... **\$3.95**

Dressing Jackets—Made of percale and dainty figured lawns. Three-quarter sleeve with belted waist..... **\$1.50**

Night Robes—Made of fine nainsook and longcloth, trimmed with fine laces—\$2.95 and \$3.95.

Corset Covers—Made of fine nainsook, yokes prettily trimmed with embroidery and lace—\$1.15 and \$1.50.

Dainty Heaps of Pretty White Wash Fabrics

Here is a wealth of the favored summer weaves; especially suitable for summer dresses, waists and lingerie.

Genuine White Swiss Organdies \$1.00, \$1.25, \$1.50, \$2.00, \$2.50

45 inches wide; beautiful, transparent, permanent finish. The most wanted of all summer fabrics for blouses, dresses, etc., and it seems, because they are the most wanted, they are likewise scarce, and many stores have been forced to say—"just out." So we suggest that while we have them you make your selections.

White Cotton Wash Satin—Full 36 inches wide; an extra heavy quality, and at this price a splendid value. Very much in demand for blouses, undergarments, separate skirts and many other uses. A \$2.00 quality; yard..... **\$1.50**

Chiffon Finish Voiles—40 inches wide; snow white chiffon finish; a splendid quality for blouses and summer frocks. Offered Monday, special, at, yard... **57c**

White Imported Voiles—45 inches wide; very fine and sheer, of fine selected yarns; perfectly woven. The finer qualities look like a real georgette; limited quantities; specially priced, per yard, from \$2.50 down to..... **\$1.00**

First Floor—Lansburgh & Brother.

Imported Dotted White Organdy—45 inches wide; the very finest quality, sheer, transparent, permanent finish. In three size dots—ideal for summer waists and dresses. Yard **\$2.25**

White Dotted Swiss, 40 inches wide; pin dot. Yard **75c**

White Nainsook—40 inches wide; splendid quality of mercerized nainsook, especially desirable for lingerie; regular \$1.00 quality. Special, yard..... **85c**

English Poplin—36 inches wide; very fine mercerized finish; nice, medium weight for separate skirts, blouses, nurses' uniforms, etc. Regularly priced at \$1.25. This price reduced for Monday to, yard... **\$1.00**